

## **Small Talk? It's nice to be connected!**

A workshop about Small Talk, Networking and interpersonal communication skills for scientist. Development as a successful researcher involves more than building research profiles and skills. Broader professional communication skills are becoming increasingly significant for researchers. In particular, the ability to connect with other scientists or organisations appropriately through effective communication can be crucial for your researcher's development. Knowledge about networking, Small Talk and interpersonal communication skills is crucial for building a scientific network in order to cooperate with other scientists. The participants will get support to recognise the specific patterns of communication due to Small Talk and Networking and to develop tools to handle them.

Through this training, participants will get an idea about attributions of different styles of communication in order to connect with different target groups. They will be enabled to develop an adequate way of representing their scientific work in a confident way and use professional communication skills in order to network with different status groups.

### **Coach**

Deborah Ruggieri is a trainer and certified business coach with a focus on career development, leadership, gender and communication skills in successful conversation. She also has professional experience in leading teams of up to 70 employees, and since 2010, she has been working as a freelance trainer, coach and researcher. She is an expert for power talk, leadership, conducted negotiation, mentoring-processes and persuasive communication skills. In addition, she works in the scientific field of international economics and financial market policy, and renewable energy from a gender perspective.

### **When and Where**

- Online-Workshop
- Wednesday, 10<sup>th</sup> March 2021, 10 a.m. to 4 p.m.

### **Further information**

Participant limit: 12

Course language: English