

## **Self-presentation and networking**

Do you find yourself at conferences drinking coffee alone or only with your own colleagues? Do you seem to miss every chance to network? Or do you have the feeling you can't keep the conversation going or can't even start it in the first place? No matter if you answer one of those questions with a clear "yes" or you simply have the feeling that you could perfect your self-presentation skills, then this seminar might be just right for you. From the first impression you leave, the conversation that follows to a successful or friendly follow-up... we will cover it during this seminar.

This is an interactive workshop with a lot of exercises and real-life examples. There is a special emphasis on communication, networking and media usage. The participants will be asked to prepare and debrief each session, submit written and recorded work to the trainer and also provide peer-to-peer feedback to other participants.

### **In this workshop you will ...**

- get tips and tricks for expanding and keeping your network
- improve your self-presentation appearance
- design your personal pitch for job interviews, trade and career fairs, conferences and meetings
- learn about body language and the importance of a professional first impression
- get input on professional media usage for your career as a scientist

### **Coach**

Dr. Karin Bodewits comes from the Netherlands where she studied Biology. After spending some time at Puleva Biotech in Spain and Unilever in China, she completed a PhD in Biochemistry at the University of Edinburgh. In 2012, she founded the successful company NaturalScience.Careers, a seminar and talk provider for natural- and life scientists. In this function, she became book author, short story writer, speaker and seminar leader and published a wide range of career and soft skills related articles in magazines like Chemistry World and Naturejobs. She writes the Career Fables for Science Careers.

### **When and Where**

- Online-Workshop
- Monday, 24<sup>th</sup> January 2022 until Thursday, 27<sup>th</sup> January 2022, every day from 9 a.m. to 11 a.m.

### **Further information**

Participant limit: 20

Course language: English

## **Thesis Defense Training**

In their thesis defense, doctoral students have to present their research to the board of examiners and then answer critical questions. This course is designed to prepare doctoral students optimally for this situation. In the first part of the course the participants get practical tips for their introductory presentation: how to structure the presentation, how to build up the central argument, what language to use, etc.

The second part of the course deals with typical problems that occur during the discussion: How to respond to criticism and "killerquestions", how to deal with stage fright and black-outs, etc.

In the third part, participants get the chance to give their presentation and to receive feedback from the group and from the trainer.

### **The participants:**

- give a convincing and well-structured presentation
- deal confidently with counter arguments and critical questions
- are well prepared and feel confident about their thesis defense

### **Coach**

Dr. Malte Engel studied philosophy, psychology and English literature. From 2007 to 2010, he received a scholarship from the Berlin School of Mind and Brain to complete his doctorate at the Chair of Ethics at the Humboldt University of Berlin. In 2013 he started teaching courses on critical reasoning and logic and founded the Institute of Argumentation Competence in Berlin. Today he and his colleagues offer courses at more than 60 Universities and Research Centers across Europe.

### **When and Where**

- Online-Workshop
- Thursday, 17<sup>th</sup> February 2022, 9 a.m. to 2 p.m. **and** Friday, 18<sup>th</sup> February 2022, 9 a.m. to 5 p.m.

### **Further information**

Participant limit: 10

Course language: English

Target group: Doctoral candidates in the final year of their doctorate